



the company for women

COMPANY ANNOUNCEMENT - 15 February 2018

Avon Products Ltd (Avon) has announced its decision to close its operations in Australia and New Zealand, Avon ANZ, by the end of the year.

As part of the company's strategy to return Avon to long-term sustainable profitable growth, the focus will be on markets with the greatest potential for future growth to support its vision of becoming the world's leading social beauty company.

In line with this, after a thorough deliberation on our performance, the direct selling conditions in the market, and potential for growth, we have considered all options for the business and it is with much sadness that we are announcing our decision to exit the Australia and New Zealand markets.

Avon ANZ President and Managing Director, Sharon Plant said "This is a very sad day for our employees and Representatives. As a management team our commitment and focus over the coming days, weeks and months is to support our people and the wider Avon community who are impacted by this decision,"

"I would like to thank all the employees, Representatives and Customers who have supported Avon in Australia and New Zealand over the years."

Update 6 June 2018

Following on from the above announcement, on **2 May 2018** we closed our last Customer facing brochure and entered a clearance phase, selling directly to our Avon Representatives only.

At midday on **6 June**, we ceased selling to our Avon Representatives. As a result, Avon products can no longer be purchased in Australia and New Zealand.

Please note that it is not standard practice for Avon to offer the ability to purchase products internationally. As a result, ANZ Customers will not be able to purchase online from overseas markets.

If you have any questions please contact our **Customer Service Team** on australiacustomer.service@avon.com.